



Brochure





## About Provisio

Established in January 2003, Provisio Limited offers you access to high quality Independent Financial Advice on the issues that matter to you. We can use our expertise to help you understand the investment market and find the most suitable personal finance solutions for your unique circumstances.

By providing this service in partnership with your other professional advisers, we can ensure that all aspects of your financial planning 'dovetail' together. We believe that this is fundamentally important to the success of any form of planning.

**In addition to wealth management Provisio Limited can offer you totally independent advice on the entire range of financial services including**

- Life, critical illness and sickness insurance
- Stakeholder and personal pensions
- Pre & Post retirement planning
- Self Invested Personal Pensions (SIPP) and Small Self Administered Schemes (SSAS) for directors
- ISAs and direct investments into Unit Trusts
- Trustee & Corporate investments
- Capital Gains Tax and Income Tax mitigation schemes
- Inheritance Tax planning
- Mortgages

**Other Professional Services:**

Through our close ties with several legal and accountancy firms we can also offer cost effective access to other professional services.





### **Financial Goals and Future Cash-Flow Analysis**

Well-formulated goals and clear expectations. It's difficult to succeed without a plan, so at the outset, we sit down with you to analyse your future cash-flow requirements and craft a solution uniquely suited to your own financial goals, objectives and circumstances.



### **Intelligent Portfolio Design and Risk Analysis**

To balance capital-preservation with your future cash-flow requirements, we have created a customized series of low-cost multi asset portfolios with differing levels of risk - all supported by sound tax and financial planning advice.



### **Online Portfolio Management and Valuation Review**

Provisio's service is centred around a web-based platform or 'wrap' that enables us to manage all of your investments in one place. This 'wrap' also gives you on-line access to a summary of your portfolio any time, day or night, as well as enabling you to measure the performance of all your holdings.



## Total Wealth Management

Our advisers work to balance your goals for growth with your future cash-flow requirements and your tolerance for risk.

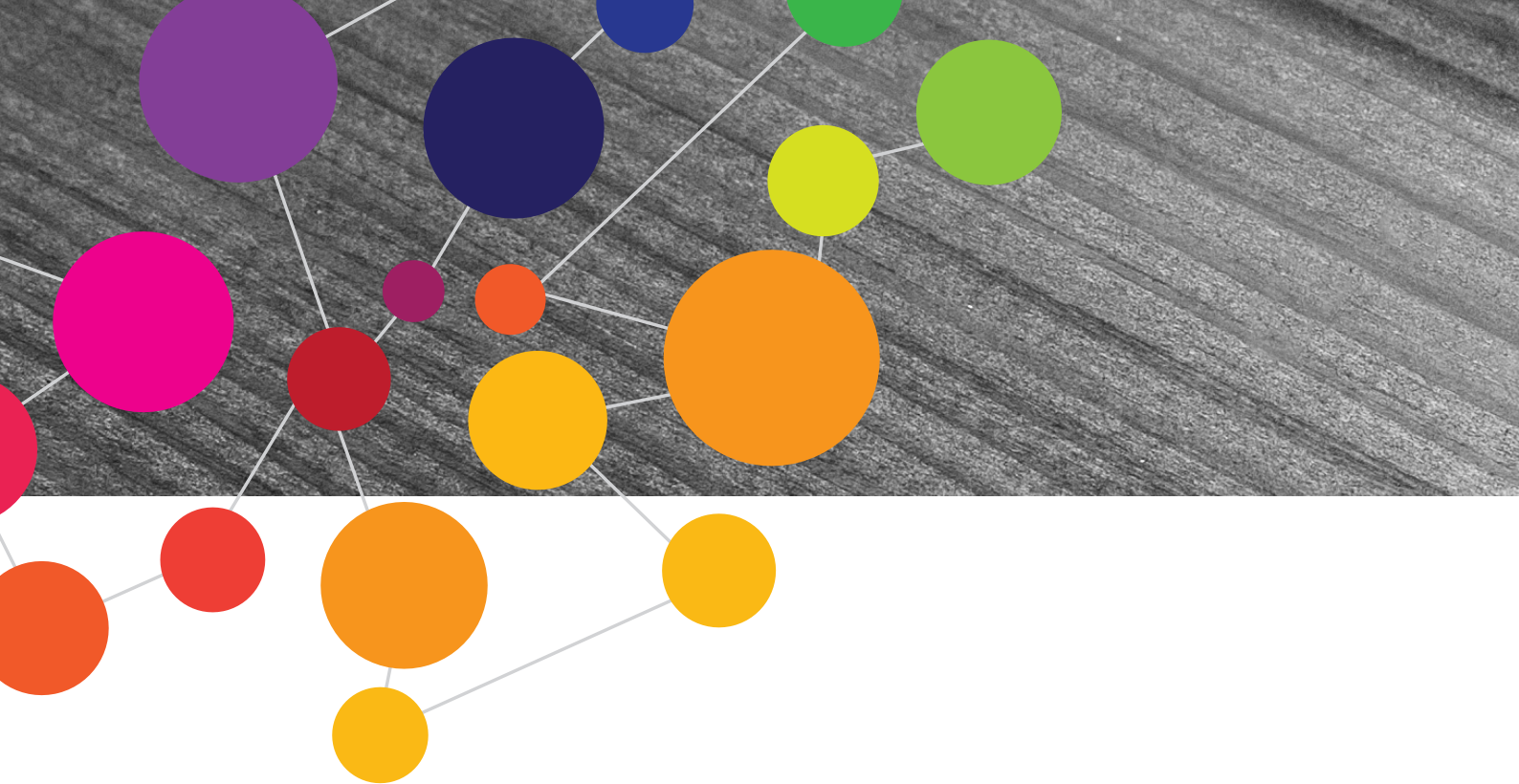
Unique and bespoke to you, Provisio brings together intelligent investment strategies and planning through a series of low-cost, multi-asset portfolios with differing levels of risk, online portfolio management with 'snapshot' valuations and on going reviews of future cash-flow requirements.

At Provisio we believe that investment and tax advice must be co-ordinated.

A clear strategy must be developed to deliver an integrated approach to investment management, taxation, estate planning and other relevant issues. What makes Provisio unique is that we combine these elements to offer you Total Wealth Management:

- **ensuring** your income keeps pace with inflation
- **maximising** investment growth but minimising investment risk
- **minimising** the tax paid on your investments
- **reducing** the cost of investment management

And as your financial picture evolves, we make sure that you're always best placed to meet head-on the inevitable changes in life, ensuring you meet your financial objectives.



## Future Cash-Flow Analysis

Provisio's highly qualified advisers start by working together with you to build up a comprehensive cash-flow analysis model, one which takes into account your present and future income sources and expenditure. This model forms the basis of your financial plan and will be revisited regularly to ensure that your goals are being met. At the same time we will ask you to consider your future goals in terms of lifestyle to assess your likely income requirements.

### The First Step

We begin with a discussion of your immediate, future, and legacy objectives. Purchase a second residence? Provide for the education of your children or grandchildren? Retire early? Pass a family business on to the next generation? Our financial planners place a premium on understanding your goals and your needs.

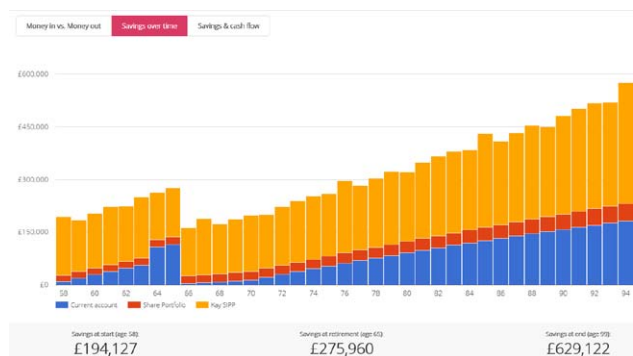
### Stage 2

The next step is to determine whether your wealth or income is consistent with your aspirations. What are your assets and liabilities? What is your business or employment situation? What timeline are you considering? Together we will create an accurate picture of your current and future income sources.

### Sophisticated Analytical Tools

We then utilise the latest analytical software tools to produce a detailed model of your future cash-flow. This enables us to propose an investment strategy that helps you maximize your resources. We can also calculate any shortfall in your planning and advise you on a strategy to rectify this in the most tax efficient manner.

And finally, the analysis can also be used to assess the impact of catastrophes on the family finances or to calculate the most appropriate quantum of gifts for IHT planning purposes.



### Cash-Flow Analysis

A sophisticated picture of your future wealth.





## Risk Analysis

Whilst the cash-flow analysis will allow us to calculate the amount by which your investments need to grow to meet your goals, it does not take into account the level of investment risk that you are willing to accept.

Before we can assess which investment strategy is most appropriate for you, it's vital that we understand your "attitude" to risk.

The more willing you are to take greater levels of risk when making financial decisions means more potential gains, but with this comes greater volatility in your investments (that is, changes in their value over time, both up and down).

We will help you to ascertain your risk tolerance through a sophisticated question and answer session, the results of which will then be used as a foundation on which to build your portfolio. Together we will regularly review your asset allocation to determine if it meets your liquidity and income needs, risk tolerance and timeframe.

We can then make intelligent recommendations on asset rebalancing, always taking into consideration your own tax situation.



### Asset Class Diversification

The benefit of diversification can be illustrated by the above graphic which shows that holding two assets that are not positively correlated smoothes the overall return of the investor.

## Portfolio Management

With the globalisation of the world's economies and the accumulation of wealth and economic power in emerging markets, investors today need to have a cost efficient way of accessing that wealth. The new sources of economic growth along with growing environmental awareness are creating pressures on resources, from oil and water to metals and crops. Strategic asset allocation is by far the most important determinant of portfolio performance. Allocating your capital across a range of different asset classes, such as cash, fixed interest, property, equities and commodities on a truly global basis can give you a better return for less risk than investing in one asset class or geographic sector alone.

The optimum split between these asset classes depends on your personal objectives for the portfolio and your attitude to risk. Therefore we have researched and designed a range of risk-graded investment portfolios which incorporate all the main asset classes available.

What differentiates Provisio is our belief that "Passive" Index Tracking Funds should form the bedrock of these portfolios rather than more expensive conventional "Active" managed funds.

Index Tracking Funds offer near perfect market equalling returns from any given market, sector or index all for a fraction of the cost of more traditional actively managed funds.

Regular rebalancing of your portfolio along with occasional "tactical" asset allocation changes, ensures that your portfolio maintains its risk rating regardless of the performance of each of the underlying asset classes.

## Online Portfolio Review

You want to keep track of your portfolio. Yet you have better things to do than decipher every detail.

Provisio's Wrap gives you the best of both worlds – relevant, timely information available online 24/7.

A Wrap is an online aggregation service that allows for the management of all your investments in one place, giving you instant online access to valuations and performance data across your entire portfolio.

### The advantages of holding investments in a Wrap

A Wrap saves both time and money by providing you with:

- A single point of entry to an extensive range of products and investments including ISAs, Unit & Investment Trusts, Equities, Onshore and Offshore Investment Bonds, Pensions and ETFs
- A 'one stop shop' for transactions, cutting down the hassle of dealing with multiple providers and streamlining processes
- A single view of your whole portfolio on one statement

### How the Wrap works

In a fee-paying environment, it doesn't generally benefit clients for assets to be held by different institutions as fees for advice and administration will be higher. It is now possible to hold the vast majority of these assets in one place in an open architecture Wrap.

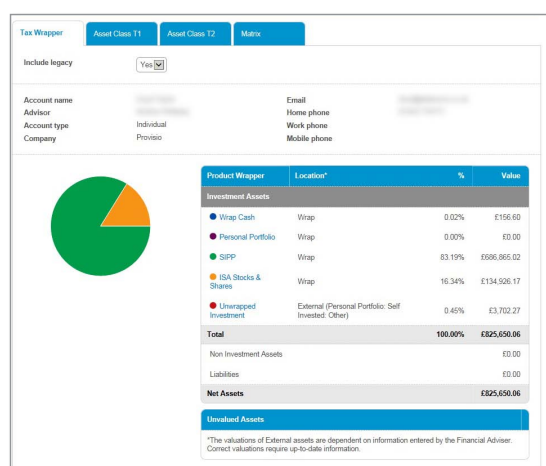
This Wrap can buy and hold a huge range of investments and allows cheaper and more efficient administration than traditional wealth management services.

Asset Allocation is key and this can only be efficiently viewed, managed and administered if all assets are consolidated.

A consolidated investment approach across all your assets means we are able to control risk through regular rebalancing.

### Additional benefits of a Wrap

- Wide range of investment options including Provisio's scientifically designed multi-asset portfolios
- Wide range of tax planning products to meet your changing financial needs
- Single fee structure agreed with you at outset
- Access to institutional investment funds which drastically reduce the cost of investing
- Very low transaction costs enable investment decisions to be made on merit
- Timely transactions enabling effective asset allocation



### Secure online login to the Wrap

Provisio Wrap gives you personal access to your portfolio at any time.







# The Cost Benefits of Provisio

Provisio Limited has operated a customer agreed, fee based remuneration structure since March 2008. This was long before the Financial Services Authority (FSA) started the Retail Distribution Review which led to the banning of commission based pension and investment advice from 1st January 2013 on the grounds that this more typical method of remuneration was opaque and responsible for poor client outcomes due to commission bias.

## The Provisio Difference

With Provisio, you pay a single annual fee for our advice which is based upon the total invested assets held on the Wrap platform. This fee covers the ongoing management and review of your financial plan and investment portfolio.

At the outset, there is a one-off implementation fee equal to one year's annual fee. This fee covers the cost of the future cash flow analysis, risk assessment, financial planning advice and the transfer and re-registration of your existing assets onto the Wrap platform.

## The Cost Benefits

Our extensive use of low cost funds in the provisio model portfolios means that fund management costs are a fraction of comparable wealth management services. Since we derive our income from the annual fee and not from commissions generated by the sale of investment funds or investment products you can be assured that the advice we give and the strategies we implement are in your best interest at all times. After all, the fee is based on the value of assets on the Wrap platform so it's in our interest to maximise their value and your portfolio's performance, at all times.

## Non-Investment Transactions

Where it is appropriate we may recommend insurance policies as an essential part of your wealth management strategy. We will select the most cost effective contract for the required purpose from the overall marketplace. Since this is not a requirement for all Provisio clients, it is not covered within the annual fee. Depending on your preference, we can either charge you a separate fee for this service or receive commission from the provider for arranging these contracts of insurance. Details of these fees/commissions will be provided to you before entering into any contract of insurance.









Letchworth Office: The Nexus Building,  
Broadway, Letchworth Garden City, Herts SG6 3TA  
**Tel.** 01462 687337 **Fax.** 01462 687338 **Email.** [info@provisio.co.uk](mailto:info@provisio.co.uk)

Cambridge Office:  
51 Cambridge Place, Cambridge, CB2 1NS  
**Tel.** 01223 356262 **Email.** [info@provisio.co.uk](mailto:info@provisio.co.uk)

Follow us on Twitter: [@provisio](https://twitter.com/provisio)

Registered in England No 2916207

[provisio.co.uk](http://provisio.co.uk)

